

Introducing Our 3rd Wine Storage Facility: Hong Kong Wine Vault - Hing Wai



We are pleased to announce our third wine storage facility at Hing Wai Centre in Tin Wan, 1.5 km away from our original facility in Wong Chuk Hang. Although the opening of this brand new state-of-the-art facility is still 6 months away (scheduled opening on 1st October 2013), we would like to inform you well in advance so that you can plan your long term wine storage needs.

At this new facility, we have put together what we hope to be a superior design from everything that we have learnt from fitting out our existing nine wine storage floors in the past 5 years. Furthermore, the efficiency of the large floor plate (28,000 sq. ft.) and a centrally located office would allow us to serve you better. Dedicated parking spaces will also be provided for you to load and offload your wines. The new facility would of course have tasting rooms with full sea view, so that you can enjoy your favorite beverage whilst watching the sunset.

We will be offering cellars with a wide range of sizes and the rate will start at HK\$3,180 per month for a 42 sf. cellar. **Larger cellars will be offered at similar unit rate.** We will also offer a 5% discount if you choose to pre-pay annually in advance. As before, we will only charge a flat monthly rate for storage with no other additional hidden charges.

Early-Bird Offer: We are now beginning to take reservations for our cellars. Simply sign up before 1st October 2013 and we can offer you a special discount from 1st October 2013 to 30th September 2014.

Cellar Size (Sqft)	Rate	Early-Bird Rate (sign up before 1 Oct 2013)	Bottle Capacity on Wine Racks	Case Capacity
42	\$3,180	\$2,880	850-1000 bottles	120-140 cases

If you have any specific wine cellaring needs, we would be happy to discuss by appointment before construction commences next month. Since we are still in the final design stage, we can accommodate certain customization of the existing layout.

揉合過去五年黃竹坑和土瓜灣的酒窖管理經驗，為您提供更完善、更方便的服務，美酒窖很高興地宣布我們的第三個酒窖將於今年十月正式投入服務。新酒窖位於田灣興偉中心，與黃竹坑酒窖只需 1.5 公里的路程。新酒窖佔地 28, 000 平方英尺，設有多個專用車位。除儲酒室外，更設有全海景的品酒室。試想能與三五知己，在唯美的海景之下共嘗佳釀，美景盡收眼底，無論是味嗜目賞，同樣精彩！配備最先進的衡溫及保安系統，例如容貌辨識、智能卡系統和衡溫裝置等，是您作為長期儲酒窖的不二之選。

新酒窖設有多種不同面積的儲存室，42 平方英尺酒窖月費由港幣 HK\$3, 180 起。**較大的酒窖月費將會按照比率計算**。如果您選擇以每年預繳方式支付，我們會提供 5% 的折扣。一如既往，我們只會收取月費，並沒有其他額外的費用。

我們現推出全新預訂優惠，由現在開始至二零一三年十月一日前向我們提早預訂田灣酒窖服務，便可享有以下為期一年(二零一三年十月一日至二零一四年九月三十日)的優惠:

酒窖面積 (平方英尺)	月費	預訂優惠 (需於二零一三年十月一日前預訂)	酒瓶儲存量 (酒架上)	酒箱儲存量 (12 支裝)
42	\$3, 180	\$2, 880	850-1000 支	120-140 箱

新酒窖距離啟用時間尚有六個月，我們的進度已到最後的設計諮詢階段。如您對於儲酒室的設計上有任何的需求，請與我們預約商討設計事宜，我們定當配合。